Jaguar Club of Southwest Florida

January 17, 2022 Board Meeting Minutes

Board: Derry Haynes (absent) John Dent, Gary Dworkin, Russell Dennis & Phil Mannino

Guests: Members David Grunberg, Kurt & Kimberly Hosterman



Meeting Agenda

IJF Closeout

- JCNA does not require a report out Chris checked with Regional Director Craig Kierns who spoke with Jack Humphrey
- A few award plates need to be delivered and a few name plates needed to be reissued. Phil turned this over to Chris
- Polo Shirts We need 6 shirts to fill shirts purchased or promised. Bonita
 Printing's minimum is 12. Chris suggested issuing refunds (\$125) on the 3
 purchased and issuing apologies on the 2 Judge & 1 Sponsor shirts. Phil said we
 might be able to get the shirts needed from another vendor and will send vendor
 name to Chris.

Russ asked about donations to Golisano Hospital. Chris will contact Melody.

Update: Total contribution from the IJF was **\$5,965**. The hospital received 17 donations from 16 doners. The donations ranged from \$30 to \$1,500. One IJF participant expressed interest in including Golisano in their charitable trust.

Finances

Chris reported that the Club's net worth was around \$5,300. Russ questioned how the Club went from a negative \$3,000 to \$5,300. It didn't make sense. Further analysis proved Russ to be correct: the Club's net worth is \$2,658. (The prior financial analysis missed the amount due on the Club's credit card.)

Naples Jaguar Relationship

Phil & Derry met with Taylor to present their IJF Award. The dealership is interested in working with us and would be interested in having us brining a few cars to an event. Due to their lack of inventory, they are not interested in doing anything right now.

David asked about Ft. Myers Jaguar. Phil explained that in spite of the business we

bring to that dealership via sales & service, they don't see the value in working with us. It was suggested that we see about holding Board Meetings at the Naples dealership.

Membership

In 2021 we had 82 fulltime & 6 dual members. We have 8 new members in 2022, but only a 50% renewal rate. We currently have 48 fulltime & 3 dual members. Seven members declined to renew.

Russ suggested we send out a survey to the members to see what activities they would be interested in. He has a survey from JANE we could us.

David Grunberg suggested we call the remaining 2021 members to see if they are interested in renewing, and any feedback on the Club. For example, why they aren't renewing, or what the Club could do to get them to rejoin. Gary, David & John agreed to make the calls. Chris will send them a list of members to contact.

David also suggested we go back to having a regularly scheduled monthly meetings where Club activities could be shared with the membership. This led to a discussion of the challenge of finding a meeting place and COVID concerns.

Curt suggested that during meetings we have presentations on the history of various Jaguar models or include in a newsletter. A newsletter is a good idea, need an editor.

Need to find ways to identify new members – how do we reach owners or classic Jaguars and new Jaguars.

Club Activities

Club Dinner – Derry arranged for a Club dinner on Monday. February 7th at The Club at Barefoot Beach. This will be a plated dinner with hors d'oeuvres. Twenty-seven members have RSVP'd.

The Club is hosting the BIG (British, Italian, German) show on March 6th. Phil is the chairperson and mailed a flyer to Club members.

Club Concours – Phil asked the Board about conduction a Concours in October. The Board voted against holding a Concours this year due to a lack of resources / members.

All agreed we needed to make the Club "fun" again.

Suggested activities for late February / Early March

- Pine Island
- Boca Grande
- Ringling Museum

- Ford's Garage
- Captain Kai (?)

Russ would like to see a Club calendar on our website to include major Jaguar/car events (BIG, other concourses, etc.) to make it easier to avoid conflicts when scheduling Club events. David suggested also including other non-car club events on the calendar. Chris will put establishing a calendar on the website on her "to do" list. She will need a lot of assistance from the Board and Membership to identify events to be placed on the calendar.

Club President

At the last meeting Phil submitted his resignation and subsequently notified the membership in an email. The Board recognized Phil's many contributions to the Club, and accepted his resignation.

There was quite a bit of discussion regarding the role of the President, leadership and the Club's mission statement.

It was suggested a committee be formed to find a new President. This position requires focus and a vision of the Club's future, and encourage feedback.

Announcement

Sadly, Marty Paloff passed away. His car may be up for sale.

Chris has been contacted by others interested in selling their Jaguars and will look into posting a classified section to the website.

Future Meetings

The next regular Board Meeting is scheduled for <u>9:30am on Monday, February 14, 2022</u> at the Dunkin', 3301 Colonial Blvd., Ft. Myers.

Subsequent to the Board Meeting a Special Meeting of the Board was scheduled for 9:30 on Tuesday, January, 25th, also at the Dunkin'. An email notifying the membership of this meeting was sent on January 21 at 2pm. Items to be discussed:

- Interim management of the Club
- Mechanism for filling the vacant President position
- Long term Strategy for the Club
- Operating plan for 2022.
- · Communication of board activity to Membership.
- Other